

Tega Industries

13 August 2026

Operator: Ladies and gentlemen, good day and welcome to the Q1 FY27 earnings conference call of Tega Industries Ltd., hosted by MUFG Emkay. As a reminder, all participant lines will be in listen-only mode, and there will be an opportunity for you to ask questions after the presentation concludes. Should you need assistance during this conference call, please signal an operator by pressing star and then zero on your touchtone phone. Please note that this conference is being recorded. I now hand the conference over to Ms. Sakshi Mehta from MUFG Emkay. Thank you, and over to you, ma'am.

Sakshi Mehta - MUFG Emkay: Good evening, everyone, and welcome to the Q1 FY27 earnings conference call of Tega Industries Ltd. Today, we are joined by the senior management teams of Tega Industries and Molycop. Representing Tega Industries are Mr. Mehul Mohanka, Managing Director and Group CEO; Mr. Ravi Joshi, Chief Financial Officer; and Mr. Pratik Basuroy, President, Product Management, Global Sales and Marketing. Representing Molycop are Mr. Lance Dobber, Chief Operating Officer, and Mr. Patrick Coley, Chief Financial Officer. I would now like to hand over the call to Mr. Mehul Mohanka for his opening remarks. Thank you, and over to you, sir.

Mehul Mohanka - MD & Group CEO: Thank you, Sakshi. Good evening and a warm welcome to all the participants on the call. It is always a pleasure to connect with our valued investors, analysts, and stakeholders. This evening, I am joined by Sourav Sen, CEO, Tega McNally; Pratik Basuroy, President, Product Management Group; Ravi Joshi, CFO; and, from the Molycop team, Lance Dobber, Chief Operating Officer, and Patrick Coley, CFO.

I am pleased to share that Tega Group delivered a strong quarterly performance, reflecting the resilience of our business model, the strength of our market position, and the successful integration of Molycop into the group. On a consolidated basis, the group reported revenue from operations of 17.2 billion rupees, significantly higher than the prior year, reflecting the scale and diversification benefits of the combined platform. Consolidated EBITDA before one-time expenses stood at 2.6 billion rupees, delivering an adjusted EBITDA margin of 15%. During the quarter, we incurred one-time expenses of 1.9 billion rupees, primarily related to acquisition and integration expenses.

Looking at our legacy Tega businesses, performance remained robust across key segments. On a consolidated basis, Tega delivered another strong quarter. Revenue increased by 21% year-on-year to 4.3 billion, while EBITDA grew by 42% to 1 billion. EBITDA margins improved to 22.1% from 19.1% in the prior year, highlighting our focus on profitable growth, operating leverage, and disciplined execution. Importantly, the business continues to be supported by a healthy order book of 12.3 billion, providing strong visibility for future revenue and reinforcing confidence in the underlying demand environment.

In the Tega consumables business, revenue grew by 36% year-on-year to 4 billion, while EBITDA before one-time expenses increased by 58% to 1 billion. EBITDA margins expanded to 24.1% compared with 20.9% in the prior year, representing a significant improvement of 320 basis points. This performance reflects sustained customer demand, operational efficiencies, and a continued focus on value-added solutions. The equipment business experienced a softer quarter, with revenue of 358 million compared to 643 million in the prior year. EBITDA was broadly break-even during the period. The revenue shortfall was primarily attributable to delays in customer clearances,

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while profitability was impacted by operating leverage arising from lower volumes. Despite the near-term challenges, we remain confident in the long-term prospects of this business and continue to focus on strengthening our project pipeline and order conversion.

In Molycop, we are encouraged by the progress achieved since the acquisition. Molycop contributed 12.9 billion in revenue during the quarter and generated EBITDA before one-time expenses of 1.6 billion rupees, representing an EBITDA margin of approximately 13%. We incurred 1.95 billion of one-time acquisition and integration-related costs during the period. The integration process continues to progress well, and we remain focused on unlocking both commercial and operational synergies across the combined businesses.

Overall, the quarter demonstrates the strength and resilience of our combined businesses. We are seeing encouraging momentum across our business lines, continued margin expansion, and healthy customer demand across key markets. As we move forward, our priorities remain focused on delivering integration synergies, enhancing operational excellence, and expanding customer relationships while leveraging cross-selling opportunities across both Tega and Molycop. We remain confident in our strategy and the long-term value creation potential of the combined Tega and Molycop platform, and we are committed to delivering sustainable profitable growth for all our stakeholders.

Based on industry expert forecasts, the global gold market is expected to grow at approximately 2.2% CAGR through FY30, while copper demand is projected to grow at around 4.8% CAGR, resulting in a blended market growth rate of nearly 3%. Given Tega Group's platform, strong presence across key mining regions, and its exposure to both gold and copper end markets, the company is well positioned to benefit from these favorable industry fundamentals. The outlook for both the grinding media and mill liners industries remains robust, supported by continued investment across the global mining sector. According to UNCTAD, global copper demand is expected to increase by more than 40% by the year 2040. This demand would require approximately 250 billion US dollars of investment and the development of nearly 80 new mines. These investments are expected to drive higher mining activity, ore processing volumes, and demand for critical consumables such as grinding media and mill liners.

The combined platform is well positioned to capitalize on attractive growth opportunities across the mining value chain. Supported by strong underlying demand from existing operations and new project developments, both Tega's legacy business and Molycop's core businesses are expected to deliver growth ahead of the broader market over time. For us, growth in mill liners as well as grinding media will be supported by increasing adoption of high-performance hybrid liner solutions and a continued focus by mining operators on improving throughput, productivity, and efficiencies, as well as expanding mine production, declining ore grades, and increasing ore processing requirements across key commodities.

In Molycop, we have adopted a phased and disciplined integration approach. We expect to realize approximately 20 million dollars of synergies in the next 2 to 2.5 years. The principal value creation initiatives include optimization of expenses, SG&A costs, operational efficiency improvements, procurement synergies, and leveraging the combined scale of the Tega-Molycop platform. Our focus remains on sustainable value creation while ensuring business continuity and customer

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service excellence.

I want to thank our employees for their unwavering commitment, our customers for their trust, and you, our investors, for your continued support. We are committed to delivering sustainable value and transparent communication. I would now like to hand over to Ravi, who will walk you through the group's performance. Thereafter, Lance and Patrick will take you through an update on Molycop's performance. Thank you.

Ravi Joshi – CFO: Thank you, Mehul. Good evening, everyone, and thank you once again for joining the call. Firstly, I would like to express my sincere gratitude to the Board of Directors and management team for the confidence they have placed in me. I remain committed to upholding the highest standards of corporate governance, compliance, and transparency while driving sustainable value creation for all stakeholders.

Before moving to the quarterly performance update, I would like to emphasize that this is the first quarter in which Molycop's performance for the month of June 2026 has been consolidated into Tega's financial results for Q1 FY27. Overall, Q1 FY27 was a strong quarter for the business. The group's overall income, even excluding Molycop, increased by nearly 23% compared with the corresponding quarter of the previous year. For better clarity and transparency, we will be reporting the Consumables, Molycop business, and Equipment separately.

Accordingly, if we discuss the segment performance for this quarter, Consumables business revenue from operations, net of inter-company transactions, stood at INR 3.96 billion in Q1 FY27, compared to INR 2.91 billion in the corresponding quarter last year, reflecting an increase of approximately 1 billion rupees, or 36% year-on-year. Equipment business revenue from operations was 0.36 billion rupees compared with 0.64 billion rupees in Q1 FY26. This translates into a de-growth of almost 44%. This was mainly due to delays in customer clearances. During the quarter, the Consumables business, Molycop, and Equipment business contributed approximately 23%, 75%, and 2%, respectively, to the group's revenue from operations.

The total order book for the Consumables and Equipment segments stands at INR 12.3 billion, of which approximately 9.6 billion rupees is executable within one year. Excluding Molycop, the group maintained healthy gross margins of approximately 62%, compared with 59% in the corresponding period last year, despite raw material price volatility and global macroeconomic uncertainties. Molycop reported gross margins of approximately 36%. Excluding Molycop, the group recorded total income of approximately INR 4.5 billion in Q1 FY27 with adjusted EBITDA of INR 1 billion, translating into an EBITDA margin of approximately 22%. By comparison, in Q1 FY26, the group reported income of INR 3.72 billion and adjusted EBITDA of INR 0.71 billion, which was approximately 19%.

Including Molycop's one-month contribution for June 2026, consolidated group income for Q1 FY27 stood at INR 17.41 billion, with adjusted EBITDA of INR 2.64 billion, representing an EBITDA margin of approximately 15%. These EBITDA numbers do not take into consideration one-time exceptional expenses related to the Molycop acquisition of INR 1.9 billion. Additionally, for the acquisition of Molycop, in accordance with Ind AS 103, the group has recorded the assets and liabilities acquired through this business acquisition, currently determined on a provisional basis, resulting in the recognition of goodwill amounting to approximately INR 50 billion. This remains

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subject to finalization within a period of one year in accordance with Ind AS. Following finalization of this process, the final allocation of the purchase consideration to the acquired assets and assumed liabilities will be adjusted as necessary within the measurement period.

I would like to emphasize that this quarter includes only one month of Molycop's performance consolidation. It would be premature to draw conclusions regarding the full-year outlook based on this one month of Molycop's performance. We expect to provide greater insight into the combined business and annual performance trajectory over the coming quarters. That said, we are pleased to note that Molycop's June 2026 performance, both in terms of revenue and EBITDA, was directionally ahead of our expectations at the time of the acquisition. Thank you for your time and attention. Now I would like to hand over to the Molycop team.

Lance Dobber – COO: Thank you, Ravi, and good evening, everyone. Lance Dobber, COO, here. The copper and gold markets have remained strong after {? earlier this year ?}, with the current copper price over \$14,000 per metric ton and the gold price trading around \$4,400 per ounce. Copper prices have been driven by constrained global mine supply, while demand from electrification, renewable energy, grid investment, and AI-related data center infrastructure continues to expand. Gold prices have remained elevated despite periods of volatility, supported by ongoing geopolitical uncertainty, inflation concerns, government spending trends, and continued demand for safe-haven assets. Overall, these market conditions continue to support investment and production across many of our key customers.

Freeport Indonesia continues to advance the phased recovery of the Grasberg block cave operation following the September 25 mud rush incident. Production blocks two and three achieved planned operating rates during the quarter. Infrastructure upgrades remain on schedule, and Freeport continues to target a full return to planned operating capacity by the end of calendar year 2027. In Panama, momentum also continues to build toward a potential restart of the Cobre Panama mine. In April 2026, the Panamanian government approved the processing of stockpiled ore, while discussions continue regarding a long-term operating structure. First Quantum reported 2.1 million tons of ore processed.

Mehul: ...processed and approximately 3,200 tons of copper produced by the end of the quarter. I'll hand over to Patrick to provide some brief remarks on our performance for the quarter and highlight the financial impacts from the transaction.

Patrick: Thank you, Mehul. We are very excited about the combination with Tega and look forward to the opportunities this partnership will bring. For the one month ended June 30, 2026, we had adjusted EBITDA of 1.6 billion rupees, which is equivalent to \$17.2 million. Our one-month adjusted EBITDA for June 2026 increased 3% over the prior-year period, driven by an increase in ship volumes compared to the prior year and partially offset by product mix and higher operating expenses. These results provide us with good momentum as we further develop our strategy under Tega's ownership.

As Mehul mentioned, we closed the transaction on June 1, with our Q1 IFRS results reflecting provisional purchase price accounting. The balance sheet reflects the new equity contributed to Molycop, included in members' equity. Our balance sheet shows goodwill of 49.96 billion rupees, or \$528 million, as of June 30. Our Q1 results were impacted by transaction-related costs of 1.85

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billion rupees, or \$19.5 million, which are a pro forma adjustment to provide more meaningful run-rate numbers.

The transaction also involved the restructuring of our senior secured debt. Through refinancing and the use of new equity, our debt was reduced by approximately 22.25 billion rupees, or \$235 million, at closing. Total net debt declined by roughly 32.18 billion rupees, or \$340 million, during the quarter, ending at 63.66 billion rupees, or \$672.5 million, as of June 30, compared to 95.8 billion rupees, or \$1.0 billion, as of March 31. This deleveraging meaningfully strengthens our liquidity position and provides increased financial flexibility to invest in the business while maintaining a disciplined balance sheet.

Now, I'd like to hand the call back over to Ravi for instructions on how to ask questions.

Operator: We can start the Q&A. Thank you very much. We will now begin the question-and-answer session. Anyone who wishes to ask a question may press star and one on their touchtone telephone. If you wish to remove yourself from the question queue, you may press star and two. Participants are requested to use handsets while asking a question. Ladies and gentlemen, we will wait for a moment while the question queue assembles.

The first question comes from the line of Ankur Periwal from Axis Capital. Please go ahead.

Ankur Periwal – Axis Capital: Hi, sir. Thank you for the opportunity, and congratulations on a good performance. My first question is on the strategy for the combined network. While you did mention \$20 million of synergy benefits, if I understood correctly, it was largely coming from cost efficiency, overheads, and so on. From a revenue ramp-up perspective, in terms of cross-selling our products as well as Molycop capitalizing on Molycop's network, how do you see the revenue ramp-up here in both businesses?

Mehul: This is Mehul. We expect the revenue ramp-up to actually happen from Q3 to Q4 onwards of this fiscal year. It is still very early days. We are bringing our teams together and strategizing across different markets. As we mentioned earlier in the strategy rationale for the acquisition, there are markets where Tega is strong and Molycop can leverage Tega's customer relationships, and vice versa. Both products have the same customer across geographies, and that process is underway in terms of identifying those cross-sell opportunities. So, we request a couple of quarters of patience from you, and we will be able to give you a more definitive number around it.

Ankur Periwal – Axis Capital: Sure, no worries. Just on Molycop, while we appreciate you sharing the details separately and providing details on the volume side as well, for our understanding, are these volume numbers, revenue realizations, margins, and so on steady-state numbers that one should expect to continue, or is there a seasonality factor that plays out either quarterly or on an annual run-rate basis? Secondly, given raw material inflation and global macroeconomic conditions being very volatile, is there any one-time cost or benefit that would have accrued here?

Patrick: This is Patrick. From a Molycop seasonality perspective, there is not much seasonality on a quarter-to-quarter basis. Historically, our fourth quarter, which ended in June and is now our first quarter, was our highest quarter. However, given that the results we provided are for one month, you need to look at Molycop on a quarterly basis because there could be some volatility from one

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month to another. So, you really need to look at it on a quarter-by-quarter basis.

Ankur Periwal – Axis Capital: I appreciate that, Patrick. From a margin trendline perspective, does a margin of approximately 13% here look like steady state for you?

Patrick: The margin should be relatively flat in the upcoming quarters. One thing that I would recommend is that Molycop typically looks at a per-ton number rather than a percentage of sales. The reason is that a majority of our customer contracts are tied to a steel index. As the price of steel goes up and down, you may see some movement in our revenue number, but the way we have structured the contracts protects our gross margin. So, we look at things both as a percentage of sales, but we focus more on a per-ton number when analyzing our internal results.

Ankur Periwal – Axis Capital: That is great to hear, Patrick. Thank you for that clarification. Lastly, on the Chile plant commissioning, are there any updates that you can share? Thank you.

Mehul: The Chile plant is on track. We are looking at soft commissioning around January 2027, with commercial production starting in March. Of course, this is subject to receiving certain regulatory approvals locally. Once construction is completed, we will have to approach the local authorities for certain clearances. We expect those to be received within a 2-month window, but it is anyone's guess at this point. Taking that into account, we are saying that March should be around the time when we commence commercial production.

Ankur Periwal – Axis Capital: Okay, great, sir. Just one bookkeeping question, if I may. The one-time expenses that we booked in this quarter, and the 70–80 crores or so that we booked in the last quarter, will this be the full amount, or could there be some more recurring one-time expenses that one should be aware of?

Mehul: This is it. We have factored everything into the Q1 results.

Ankur Periwal – Axis Capital: Sure. So, 110 crores this time around, and let us say 75–80 crores last year, making 190 crores in all.

Mehul: That is correct.

Ankur Periwal – Axis Capital: Thank you for all the answers, and all the best.

Operator: Thank you. The next question comes from the line of Vikas Gupta from Wealth Guardian. Please go ahead.

Vikas Gupta – Wealth Guardian: Good evening, sir. I wanted to ask for some information on the total debt at Tega as well as at the Molycop level. Can you help me with that?

Mehul: Hello? Just give us a second.

Vikas Gupta – Wealth Guardian: Sure.

Mehul: Total debt at the group level is INR 112 billion, which includes redeemable preference shares of around INR 26 billion. INR 26 billion.

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Vikas Gupta – Wealth Guardian: And at the Molycop level?

Mehul: At the Molycop level, net—go ahead, Pat.

Patrick: In US dollars, the net debt number as of June 30 was \$672 million.

Vikas Gupta – Wealth Guardian: How do you see this number by the end of the year?

Patrick: Our debt, primarily our ABL, will fluctuate during the year, mainly in relation to the timing of our bar payments, which are approximately 80% of our cost of goods. That is a significant payment that you will see. However, we anticipate that the net debt number will go down between now and the end of the year.

Vikas Gupta – Wealth Guardian: My next question is on capex. How much is the sustaining capex at the Molycop level, and what is the plan for the next 2 years?

Patrick: This period is a somewhat unique period because we have a 10-month period. Typically, on a 12-month run-rate basis, you would see Molycop have capex somewhere in the low 30s. For this 10-month period, I would anticipate capex of somewhere in the high 20s, so \$28 million would probably be a good estimate right now.

Vikas Gupta – Wealth Guardian: Is there any plan for the next 2 years?

Patrick: The plan for the next 2 years, as I suggested earlier, would be somewhere in the low to mid-30s, depending on some expansion opportunities we have. However, I would say the ongoing normalized capital expenditure for Molycop would be in the low \$30 million range.

Vikas Gupta – Wealth Guardian: That is all from my side. Thank you very much.

Mehul: Thank you.

Operator: Thank you. A reminder to all participants: to ask a question, please press star and one. The next question comes from the line of Varun Jain from Dolat Capital. Please go ahead.

Varun Jain – Dolat Capital: Hi. Good evening, sir, and congratulations on completing the transaction. I have a couple of questions. Firstly, regarding Molycop, I tried to calculate the realization, and it came to close to 118 rupees per kg. Can you tell us how this moves versus the steel price? The steel price is currently roughly 60–65 in that range.

Patrick: Is the question about the movement of revenue? As Patrick said earlier, approximately 85% of our contracts have movement based on steel indexes. When steel goes up, revenue goes up, and similarly, if it moves downward, our revenue will move downward. As Pat said, internally we focus on a per-ton basis for margin; that is how we measure it internally.

Varun Jain – Dolat Capital: Sure. What is the per-ton number that we are targeting, such as 15,000 rupees or something like that?

Patrick: We do not really forecast an estimated per-ton number. When we prepare our internal forecast, we keep the revenue number per ton on a constant basis because we cannot predict what

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the price of steel will be in the various countries in which we operate. As Lance mentioned earlier, we have steel formulas, and those formulas vary depending on the region of the world in which you operate. Again, we are focused on ensuring that we maintain our profit per ton. You will see some volatility in our revenue per ton; it will either go up or down depending on the various steel prices around the globe.

Varun Jain – Dolat Capital: Understood. For the last full operating year, what was the volume of Molycop, and what are the volume growth expectations for the next couple of years?

Patrick: For the 12-month numbers that we had for Molycop, let me just pull them up here. The volume was slightly down year-over-year. Revenue also followed that trend and was slightly down. However, EBITDA for the 12-month period was up 11% year-over-year and ended at \$191 million, compared with \$172 million in the prior year. And that grew—

Management: That growth is a combination of maintaining strong cost controls, as well as better bar procurement and control of our SG&A. Looking to the future, for the 10-month period, you will see that our volume will probably grow approximately 5% and our EBITDA will grow around 4% on a 10-month comparable basis. Just keep in mind that we are still in the early stages of this acquisition, and we will provide more formal long-term guidance as we move throughout the year.

Varun Jain – Dolat Capital: Sure, sir. What was the absolute volume number for the last financial year, and what percentage of that was from Latin America? We have been hearing that in LATAM, competition in grinding media has increased because of China.

Management: The volume for the 12 months ending in June 2026 was 1.204 million tons, and for June 2025, it was 1.223 million tons.

Varun Jain – Dolat Capital: What was the LATAM share, and do you have any comments on Chinese competition?

Lance: If you look at Chinese competition, the way we approach our business is that it should be viewed in the context of Molycop's long-term history and market position. We have been competing against all competitors, including China, for decades, and we have consistently maintained our leading position across our core markets. We focus on Molycop's strengths, and we are strategically located with our manufacturing footprint. This enables us to have shorter lead times. Our technical support is strong, and we tailor our service to customer requirements. That is what we focus on, and customers place value on that reliability, product performance, and local support.

Varun Jain – Dolat Capital: Understood, sir. I have just a couple of questions for the Tega team. What will be the total finance cost for FY27, and how much debt will be reduced? By the end of FY27, what will the debt position be?

Lance: From a Molycop perspective, for the 10-month period again, interest and principal will be around \$70 million.

Management: Tega's finance cost will be around 110–120 crores for the full year.

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Varun Jain – Dolat Capital: For the full year, understood, sir. What will be the total capex of Tega and Molycop for FY27?

Lance: From a Molycop perspective, I would use the number of \$28 million for our 10-month capex period.

Varun Jain – Dolat Capital: Okay, sir. And for Tega, what is the total capex for Tega and Molycop?

Management: Tega's capex, excluding Molycop, will be approximately \$40 million, including Chile.

Varun Jain – Dolat Capital: Understood, sir. Thank you. I will come back in the queue.

Operator: Thank you. The next question comes from the line of Chirag from Centrum Broking. Please go ahead.

Chirag – Centrum Broking: Thank you, and thanks for the opportunity. Most of my questions have been answered. I just have a couple more. Firstly, regarding grinding media for Molycop, can you highlight what kind of market share we have? Among the regions, how is our sales mix? What percentage of sales does each region contribute?

Lance: At a high level, in the regions where we operate, given our local supply and local service capability, we have above 50% market share in our core regions.

Chirag – Centrum Broking: Is it possible to give a brief qualitative comment on the regions? Which regions are our strengths, and what percentage do they contribute to our sales?

Lance: If you look at where copper and gold are produced, that will give you a fairly good guide as to our regional volume breakdown. South America is the largest copper-producing region in the world, so that is where our largest volumes would be. Similarly, North America is a major gold and copper producer, as is Australasia. Africa is our growing region, where we have recently been focusing. Following the acquisition, we do see some growth in Africa due to Tega's strength in that region. That would be a broad-level summary.

Chirag – Centrum Broking: Regarding the consumables business of mill liners, what kind of growth and margin numbers should one build in for the current year? Will there be an acceleration of growth considering the synergies with Molycop and the cross-selling opportunities that you discussed?

Management: We are maintaining our guidance of approximately 15% CAGR for the consumables business. Regarding the Molycop cross-selling opportunities, as I mentioned earlier in response to a previous question, we are in the midst of putting those numbers together. We would take a couple of quarters to assess them properly and provide you with guidance on the cross-selling opportunities. However, this will be accretive and incremental to our current growth rates in the consumables segment.

Chirag – Centrum Broking: Does the annual EBITDA margin profile of 22–23% for consumables also look sustainable, considering cost inflation due to commodity costs and so on?

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Management: In our business, we are able to pass those increases through successfully. There is approximately a one-quarter lag before we can do that, but we have been able to pass them through. That is why you will see our gross margins holding at approximately 62%, despite the current geopolitical conditions.

Chirag – Centrum Broking: Lastly, considering various shipping-related challenges, container availability, rising freight costs, and so on, have these played any role in the deferral of shipments?

Management: We have not seen much deferment, but these factors do contribute to logistical challenges in terms of container availability and the frequency of mother vessels arriving at ports. However, we are currently able to work through this with our customers and get products to them on time.

Chirag – Centrum Broking: Thank you, sir.

Operator: Thank you. The next question comes from the line of Rishabh Doshi from Nirmitti Investment Advisors LLP. Please go ahead.

Rishabh Doshi – Nirmitti Investment Advisors LLP: My question was related to the last participant's question. Are we seeing any inflation in freight costs for both businesses this year?

Management: I will answer for Tega, and then Lance can probably address that for Molycop. From a Tega perspective, we have seen container prices go up in different geographies to which we ship, but our customer contracts allow us to pass through those freight increases. As I mentioned earlier, it takes us approximately one quarter to pass them through, but we have been able to do that. So yes, freight costs have gone up, and we do pass them through.

Lance: From the Molycop side, we ship some products by ocean and some by land. If you look at land costs, they are affected by gas prices, and we have been effectively able to pass that through. On the ocean freight side, Molycop has a sound risk policy, and we have been able to hedge some of our freight rates going forward. So yes, freight rates have gone up, but we have not seen a direct impact on the P&L from that.

Rishabh Doshi – Nirmitti Investment Advisors LLP: Earlier, you had mentioned that we had identified some non-core assets that we could divest to reduce our debt. Could you share some more details regarding that?

Management: We are in the process of identifying those non-core assets. There are a couple of non-productive land parcels for which we are currently evaluating liquidation opportunities. As and when that happens, we will use the proceeds to pay down debt.

Lance: I just wanted to add that those particular opportunities do not have any material impact whatsoever on Molycop's EBITDA.

Rishabh Doshi – Nirmitti Investment Advisors LLP: Thank you. My last question is from an Indian investor's perspective. What currency risks are we exposed to, both on the balance sheet side and on the P&L side?

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Lance: From a—yes, go ahead, Tega.

Management: No, I was going to say, from a Molycop perspective—

Lance: No, I was going to say, from a Molycop perspective, we are USD-denominated entities, other than our operations in Spain and Australia. We have a very formal and active risk program under which we hedge our FX exposure regularly. In particular, for any contracts that are outside the USD, we hedge them immediately. We also look at operating expenses at the local level and hedge them appropriately to maintain and reduce any volatility from FX. Historically, FX has not had a material impact on Molycop's performance from an EBITDA perspective.

Rishabh Doshi – Nirmitti Investment Advisors LLP: I also had a small suggestion. Perhaps from next quarter, we could have a more detailed investor presentation, particularly focusing on Molycop. That is all from my side.

Operator: Thank you. The next question comes from the line of Nishita from Sapphire Capital. Please go ahead.

Nishita – Sapphire Capital: Am I audible?

Operator: Yes, please go ahead.

Nishita – Sapphire Capital: I wanted to understand this. You mentioned that on the consumables side, we are expecting 15% growth year-on-year, but in Q1 we have already achieved growth of around 36%. Are we being conservative when we say that we will have 15% growth, or is there some seasonality that is going to affect our growth?

Management: There is no seasonality, and the 15% revenue guidance for the consumables business is on a long-term basis. There are a couple of items with respect to this quarter. Some of the Q4 orders were serviced in Q1, so this is not a comparable number. The long-term guidance for the consumables business remains 15%.

Nishita – Sapphire Capital: Okay.

Management: That is what we believe is a sustainable guidance.

Nishita – Sapphire Capital: Understood. On the margins side, can we expect our consolidated margins to remain at the 15% level achieved in this quarter for the full year?

Management: We expect it to be in the range of approximately 15% on a consolidated basis.

Nishita – Sapphire Capital: Understood. That is all from my end. Thank you very much.

Operator: Thank you. We will take that as the last question. I would now like to hand the conference over to the management for closing comments. Thank you, and over to you.

Management: Thank you, everyone, for taking the time to join the investor call. We will keep you posted if there are any other developments that you need to know about. For any follow-up questions, please feel free to reach out to our Investor Relations department.

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Management: Thank you very much.

Operator: Thank you. On behalf of Tega Industries Ltd., that concludes this conference. Thank you for joining us, and you may now disconnect your lines.

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